

# COMPETITION AND TARIFF COMMISSION

## SECTION E: MATERIAL INJURY

**Note:** The Commission can initiate an investigation into an alleged unfair trade practice it must have sufficient evidence to reach a reasonable conclusion that the alleged unfair trade practices is causing or threatening to cause material injury to local industry. The term "local industry" refers to the Zimbabwean producers as a whole of the like products or to those of them whose collective output of the products constitute a major proportion of the total domestic production of these products. The Commission shall consider whether there has been a significant depression and/or suppression of the Zimbabwean industry's prices by considering injury in respect of the following potential injury factors sales volume; profit and loss; output; market share; productivity; return on investments; capacity utilisation; cash flow; inventories; employment; wages; growth; ability to raise capital or investments; and any other relevant factors placed before the Commission.

The information requested must relate only to the affected Zimbabwean product that is a like product to the product being imported under the alleged unfair trade practice. Where the available data does not allow separate identification of the product in question, the information given must relate to the narrowest identifiable product group that includes the local product that is a like product to the product being the subject of the application. Paragraph 1.8 of the introduction is applicable to this section and parties must ensure that proper non-confidential versions of all documents are supplied in all instances where confidentiality is claimed. While the Commission recognises that a large portion of the information submitted in the injury section is confidential by nature, omission of this information from the non-confidential version of the application is not acceptable. The Commission requires at the very least a non-confidential version sufficient to allow the other interested parties the opportunity to properly defend themselves against the allegation of injurious dumping.

Each producer in the Zimbabwe industry should provide the following information. No investigation can be initiated unless at least 25% of all producers by volume support the application (section 19.8 (b)). Additionally, the Commission may not make a preliminary or final determination of injury unless it has considered evidence relating to "a major proportion" of Zimbabwe's industry.

### E1 GENERAL INFORMATION

- E1.1 Provide a flow chart of your marketing/distribution channels for the product(s) concerned in the application and indicate the percentage off-take for each channel.
- E1.2 Provide full details of your terms and conditions of sale and selling price to each class of customer, e.g. wholesaler, retailer, downstream producer, etc. Attach a copy of your standard terms and conditions as **Annexure E1.2**.
- E1.3 Give the reasons and basis for your categorisation of customers.
- E1.4 Enumerate major changes over the past three years in your answers to the above questions.

### E2 FINANCIAL INFORMATION

**Note:** All financial information should be in a reconciled format. If such requested information is not readily available in the same format or needs adjustment or re-apportionment please qualify by way of explanatory notes or discuss the merits of the situation with the Commission.

- E2.1 Indicate applicant's normal accounting period.
- E2.2 Provide copies of applicant's audited financial statements, including detailed manufacturing, trading and profit and loss statements for the most recent three financial years. If the statements do not include detailed accounts/schedules, please provide such accounts/schedules separately.
- E2.3 Provide copies of applicant's year-to-date management accounts, including detailed manufacturing, trading and profit and loss accounts for the period between the last financial year end and the most recent month end. Provide ancillary schedules if not part of published accounts.
- E2.4 Provide a separate sales and profit (before tax) contribution analysis of all the product line items manufactured by applicant's company, including a percentage analysis. The information should be sufficient to allow proper verification of applicant's like-product information.

**The income statements should be analysed in a departmental or divisionalised format detailing the product concerned as a separate activity. The analysis should also be in respect of three prior financial years and the most recent year-to-date management accounts period.**

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## E3 EFFECTS ON THE ZIMBABWEAN PRICES

In accordance with the *Anti-Dumping Regulations*, price depression takes place where the local industry's ex-factory selling price decreases during the investigation period. Price suppression takes place where the cost-to-price-ratio of the local industry increases, or where the Zimbabwean industry sells at a loss during the investigation period or part thereof.

### E3.1 Price depression

E3.1.1 Provide the following information with regard to your average per unit ex-factory selling prices and the unit of measurement:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Your ex-factory price per unit</b>				

\*n refers to current year

E3.1.2 If your prices decreased significantly during the last 12 calendar months please supply the average ex-factory prices for each of the last 12 months. Please attach as **Annexure E3.1.2**.

E3.1.3 Indicate any other factors that have depressed your ex-factory selling price not reflected in the above table, e.g. longer payments terms, higher year-end rebates, additional free stock, etc.

### E3.2 Price suppression

E3.2.1 Provide the following information with regard to your average per unit ex-factory selling prices and the unit of measurement.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Ex-factory price per unit</b>				
<b>Unit cost (production)</b>				
<b>Gross profit per unit</b>				
<b>Gross %</b>				
<b>Cost as a % of selling price</b>				

\*n denotes year

E3.2.2 If price suppression is more pronounced during the last 12 months supply the information as requested in Table E3.2.1 separately for each of the last 12 months. Please attach as **Annexure E3.2.2**.

E3.2.3 Indicate any other factors that have suppressed your ex-factory selling price that do not reflect in the above table, e.g. longer payments terms on sales, shorter payment terms on purchases, higher year-end rebates, additional free stock, etc.

### E3.3 Cost build-Up

E3.3.1 Please supply a cost build-up in the format indicated in **Annexure E3.3**. Where your management accounts do not allow for the specific cost elements indicated in the pro-forma, please indicate the information that is available and supply as much detail as possible.

E3.3.2 Please supply a Bill of Materials for the domestic like product.

## E4 ZIMBABWEAN INDUSTRY SALES

E4.1 Please supply the following information on your sales volume in Zimbabwe. State the unit of measurement.

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	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Your sales volume</b>				
<b>Sales by other Local producers</b>				
-				
-				
-				
<b>Total volume of local sales by local producers</b>				

E4.2 If the figures in the table above do not properly support your allegation of injury, please supply your sales volume by month for the last 12 months as **Annex E.4.2**.

E4.3 Please supply the following information on your sales value in Zimbabwe.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Your sales value</b>				
<b>Sales by other local producers</b>				
-				
-				
-				
<b>Total value of local sales by local producers</b>				

E4.4 If the figures in the above table do not properly support your allegation of injury, please supply your sales value by month for the last 12 months as **Annexure E4.4**.

E4.5 If sales of the product is of a cyclical nature comment on the nature thereof, indicating the length of the cycle and the prices both during the up and down phases.

- i) Provide information, on a quarterly basis showing sales volume by your industry and share in the domestic market for the most recent 3 years
- ii) Provide evidence of the size of the domestic market for the most recent 3 years
- iii) Compare the market share of local industry in the domestic market with the shares of imports of the allegedly dumped product and imports from other countries for the 3 years as in (i) above in the table below.

Period	Share of local industry in the domestic market	Share of imports from dumping sources in domestic market (quantity)	Share of imports in domestic market from other sources (quantity)	Total domestic market
<b>Data on a quarterly basis for 2 years before start of dumping</b>				
<b>Current data on a basis for given consignments</b>				

### E.5 PROFIT AND LOSS

#### **Actual And Potential Decline In Profit**

E5.1 Supply the following information regarding your profit for the product concerned (where the information cannot be supplied separately for the product concerned indicate the group of products to which the profit applies and submit your calculations, indicating how costs and profit were allocated).

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Units sold</b>				
<b>Total gross profit</b>				

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<b>Total net profit</b>				
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E5.2 Comment on the actual and potential decline in your profits.

E5.3 Provide explanation of how the industry's gross and net profits on domestic sales have been affected due to dumped imports. Such an explanation should relate to and be consistent with changes in gross and net profit. *To substantiate applicants' claims provide audited accounts for the last 3 years.*

### E.6 OUTPUT

#### Actual And Potential Decline In Output

E6.1 Supply the following information regarding your actual production volumes over the last four years. Note that this should relate to total output of the product under consideration, regardless of whether destined for the domestic or export market.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Total production of the product concerned</b>				
<b>Other local producers' production</b>				

E6.2 Comment on the actual and potential decline in applicant's production, both total and for Zimbabwe consumption.

### E.7 MARKET SHARE

#### Actual And Potential Decline In Market Share

E7.1 Supply the following information, based on sales volumes, for the past 4 years:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Market share (%)</b>				
<b>Other local producers' market share (%)</b>				
<b>Total local producers' market share (%)</b>				
<b>Market share of alleged dumped imports by country</b>				
-				
-				
-				
<b>Total market share of alleged dumped imports (%)</b>				
<b>Market share of other imports (%)</b>				

E7.2 Supply the following information, based on sales (and not on output) value, for the past four years:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Market share (%)</b>				
<b>Other Zimbabwean producers' market share (%)</b>				
<b>Total Zimbabwean producers' market share (%)</b>				
<b>Market share of alleged dumped imports by country</b>				
-				
-				
<b>Total market share of alleged dumped imports (%)</b>				
<b>Market share of other imports (%)</b>				

E7.3 Comment on the trends revealed in Tables E7.1 and E7.2.

### E8. PRODUCTIVITY

#### Actual and potential decline in productivity

E8.1 Provide the following information regarding productivity:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Total production volume</b>				

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<b>Number of employees (manufacturing only)</b>				
<b>Units per employee</b>				
<b>Total capital employed</b>				
<b>Production value: capital ratio</b>				

E8.2 Comment on the trend indicated in the table above.

### E9. RETURN ON INVESTMENT

#### Return on investment

E9.1 Supply the information requested below for the product concerned only. If this is not possible, clearly indicate in both your confidential and non-confidential submissions on what basis the return on investment was determined. Please reflect the profit before tax, interest and extraordinary items.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Net profit (product concerned)</b>				
<b>Total net profit (all products)</b>				
<b>Net assets (product concerned)</b>				
<b>Total net assets (total)</b>				
<b>Return on net assets (product)</b>				
<b>Return on net assets (total)</b>				

E9.2 Comment on the actual and potential decline in productivity identified in Table F10.1.

### E.10 CAPACITY UTILISATION

#### Actual And Potential Decline In Capacity And Capacity Utilisation

E10.1 Supply the information requested below regarding your actual and potential capacity and capacity utilisation for the product concerned. State the unit of measurement.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Your capacity (units)</b>				
<b>Your actual production</b>				
<b>Your capacity utilisation %</b>				
<b>Rest of local capacity</b>				
<b>Rest of local production</b>				
<b>Rest of local capacity utilisation %</b>				

E10.2 Indicate whether other products can be produced using the same capacity/equipment. If affirmative, provide information on the total capacity utilisation on the same basis as in E10.1.

E10.3 State the normal number of shifts per week, number of hours per shift and number of labour units involved, for each.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Number of shifts</b>				
<b>Workers per shift</b>				
<b>Other local producers</b>				
<b>Number of shifts</b>				
-				
-				
<b>Other local producers</b>				
<b>Workers per shift</b>				
-				
-				

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- E10.4 State whether your production capacity can be increased without additional machinery, equipment and buildings indicating the method (e.g. more shifts, hours or labour units) and the extent of the possible increase in terms of volume.
- E10.5 Comment on the trends revealed in Tables F10.1 and F10.3.
- E10.6 Give the details of plans, inclusive of financing and time schedules, if any, to increase the production capacity and the actual production increase planned in volume terms for :
- (a) Your company; and  
(b) Other local producers.

## E.11 CASH FLOW

### Actual And Negative Effects On Cash Flow

- E11.1 Provide the following information regarding your cash flow:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Product specific</b>				
<b>Cash flow: incoming</b>				
<b>Cash flow: outgoing</b>				
<b>Net cash flow</b>				
Debtors (value)				
Debtors: average days outstanding				
<b>Company</b>				
Cash flow: incoming				
Cash flow: outgoing				
Net cash flow				
Debtors (value)				
Debtors: Average days outstanding				

- E11.2 Comment on your cash flow situation relating to the subject product.

## E.12 INVENTORIES

### Actual And Potential Effect On Inventories

- E12.1 Supply the following information regarding your inventories for the subject product

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Volume</b>				
<b>Value</b>				

- E12.2 Supply your inventories for the subject product on the same basis as in F12.1 for the last 12 calendar months as Annexure F12.2. If a significant actual increase or decrease in inventories is not evident from the information in Table F12.1. The information in Table F12.2 should be provided for a longer period, e.g. 18 months, to allow the Commission to compare inventories on a month-to-month basis.
- E12.3 Provide the level of monthly inventories subject to fluctuation. If affirmative, please elaborate.
- E12.4 Elaborate on the effect of the change in applicant's inventories over the injury investigation period.

## E.13 EMPLOYMENT

### Actual And Potential Negative Effect On Employment

- E13.1 Supply the following information regarding employment:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Direct labour units: production</b>				
<b>Indirect labour units:</b>				

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<b>production</b>				
<b>Total labour units: production</b>				
<b>Labour units: Selling and Administrative</b>				
<b>Rest of Zimbabwe: Total labour units: production</b>				

- E13.2 Comment on the actual and potential negative effect on employment, including comments on the possibility of moving employees to other production areas, the minimum number of employees required to operate the machinery, etc.

### E.14 WAGES AND SALARIES

#### Actual And Negative Effects On Wages And Salaries

- E14.1 Supply the following information regarding wages and salaries relating the subject product:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
<b>Total wages: Production</b>				
<b>Wage/time period: Production *</b>				
<b>Total wages/salaries: Selling, general and administration (SGA)</b>				
<b>Wage/time period: SGA</b>				
<b>Wages per employee</b>				

\* - Indicate the time period, e.g. per hour, day, week or month

- E14.2 Comment on the wage rates, indicating factors that have led to increases and/or decreases.

### E.15 GROWTH

#### Actual and potential negative effect on growth

- E15.1 Supply the following information:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
Size of the local market				
% growth from previous year				
Your sales volume				
Your growth %				
Rest of local producers volume				
Rest of local growth %				
Alleged dumped imports				
Alleged dumped imports growth %				
Other imports				
Other imports growth %				

- E15.2 Comment on the growth in the local market and factors affecting the growth.

### E.16 CAPITAL AND INVESTMENT

#### Ability To Raise Capital And Investment

- E16.1 Supply the following information regarding capital and investment:

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
Total capital/investment in subject product				
Capital expenditure during year on subject product				

- E16.2 Comment on your ability to raise additional capital or investments for the like product and indicate whether such capital or investments would be internally sourced, provided by your parent company or be provided by an outside institution.

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## **E17 PREVIOUS INJURY**

E17.1 If you are still in the process of recovering from injury found in a previous investigation please submit the necessary details. Substantiate your allegation with the relevant extracts from the Commission's reports on the matter.

## **E18 OTHER INJURY INFORMATION**

E18.1 Please indicate any other injury information to be considered by the Commission and not covered by the questions above.

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## SECTION F: THREAT OF MATERIAL INJURY

**Note:** *It is not necessary to complete this section if you can prove actual current material injury.*

- F1 Give details on the freely disposable capacity or imminent substantial increase in capacity of the exporter.
- F2 Substantiate any significant increase of allegedly dumped imports into the local market indicating the likelihood of substantially increased importation.
- F3 State whether the products concerned enter the country at prices that will have a significant depressing or suppressing effect on local prices and are likely to increase demand for further imports. Substantiate your reply. (A depressing effect means the actual lowering of existing prices and a suppressing effect means the prevention of price increases which would have normally been affected.)
- F4 Indicate the exporters' inventories of the product being investigated.
- F5 Indicate the availability of other markets that can absorb the free capacity of the exporter.
- F6 Indicate the state of the economy of the country of origin/export and its influence on the operations of the manufacturers/exporters.
- F7 Give any other information relevant to your allegation that the infliction of material injury is imminent.

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## SECTION G: CAUSE OF MATERIAL INJURY

**Note:** *In order to justify action against the unfair trade practice the Commission must be satisfied that material injury is caused by the unfair trade practice. Section 14.1 of the Regulations provides that the Commission must consider certain factors to determine whether there is a causal link between the dumping and the material injury. These factors include the change in the volume of imports, price undercutting, market share, the magnitude of the margin of dumping, and the price of undumped products available in the domestic market. Section 14.3 of the Regulations requires the Commission to consider all relevant factors other than dumping that may have contributed to the domestic industry's injury provided that an interested party has submitted, or the Commission otherwise has, information on such factor(s).*

### G.1 GENERAL

G.1.1 Give the reasons for your belief that the alleged unfair trade practice is the cause of the alleged material injury or threat thereof.

### G.2 IMPORTS

Section 24.3(a) (b) of the Regulations provides that “for the purpose of the subsection (2) –

a) *The volume of imports of the subject products from a particular country is found to account for less than 3% of imports of the subject products of the like products into Zimbabwe, unless the subject products from countries which individually account for less than 3 % of imports of the like products into Zimbabwe collectively account for more than 7 % of imports of the like products into Zimbabwe.”*

#### Volume of the dumped imports

G.2.1. Provide the following information on the imports of the product, being the subject of the application, for the latest three calendar years and separately on a monthly basis for the period subsequently to the end of the last calendar year.

G.2.2. Complete the table below on the volume of imports of the product, subject of the application , for the last calendar years for the period subsequent to the end of the last calendar year. **(state unit of measurement)**

	2001	2001%	2002	2002%	2003	2003%
<b>Subject countries</b>						
-						
-						
-						
<b>Subtotal</b>						
<b>Other countries</b>						
<b>Total</b>						

2001%, etc – express the volume of imports from the different countries as a percentage of the total volume imports for the year.

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G.2.3 Provide details of imports of the allegedly dumped by volume in the table below. (where the application involves products from more than one country.) (*please provide this information for each country*)

Period	Total imports from all sources		Imports from dumping sources (specify per country)	Imports from each individual exporter of dumped product						
	Source (specify name)	+/- in imports from previous year		Country name	Quantity	+/- imports over previous quarter	Exporter name	Quantity	+/- in imports over previous quarter	
		Quantity	%			Quantity	%		Quantity	%
Data on quarterly basis for 2 years before the start of dumping										
Current data on quarterly basis for consignments from start of dumping										

### Import Prices per Unit

G.2.4. Please complete the table below on the import prices per unit

	200 <sup>n</sup>	200 <sup>n-1</sup>	200 <sup>n-2</sup>	200 <sup>n-3</sup>	200 <sup>n-4</sup>
<b>Subject Country</b>					
-					
-					
-					
<b>Sub-total Other countries</b>					
<b>Total</b>					

*Express the price per unit of the imports from the different countries as a % of total average price per unit for the year.*

G.2.5 If dumping is alleged against more than one country, state the reasons why you believe imports from the different countries may be cumulated.

### G3 MONTHLY IMPORT STATISTICS

#### Import volumes per month

G.3.1 Attach as **Annexure G3.1** a table indicating, in the same format as under section G2.1, the monthly volumes of imports from the various countries for the last 12 consecutive months. If you believe that the statistics do not properly reflect the increasing trend in imports you may include the monthly import statistics for the last 18 consecutive months.

#### Import values per month

G.3.2 Attach as **Annexure G3.2** a table indicating, in the same format as under section G2.2, the monthly volumes of imports from the various countries for the last 12 consecutive months. If you believe that the statistics do not properly reflect the increasing trend in imports you may include the monthly import statistics for the last 18 consecutive months.

#### Price per unit per month

G.3.3. Attach as **Annexure G3.3** a table indicating, in the same format as under section G2.3, the monthly volumes of imports from the various countries for the last 12 consecutive months. If you believe that the statistics do not properly reflect the increasing trend in imports you may include the monthly import

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statistics for the last 18 consecutive months.

## G4 OWN IMPORTS

G4.1 Provide the following information on the applicant's own imports of the product.

	2001	2002	2003	2004
Volume imported from countries under investigation				
Volume imported from other countries				
<b>Total volume imported</b>				
Value imported from countries under investigation				
Value imported from other countries				
<b>Total value imported</b>				
Price per unit imported from countries under investigation				
Price per unit imported from other countries				
<b>Total average price per unit imported</b>				

G4.2 State your reasons for importing the product.

G4.3 List all applicant's transactions over the injury investigation period in the following format (duplicate as required and attach as **Annex G4.3**).

	Shipment details	Shipment details
Invoice date		
Relevant reference		
Volume (units)		
Invoice price (import currency)		
Invoice terms (FOB/CIF, etc)		
Exchange rate/forward cover rate		
Ex-factory price (import currency)		
Costs to FOB		
FOB price (import currency)		
Ocean freight		
Insurance		
CIF price (import currency)		
Customs duty		
Landing and clearing costs		
Landed costs		
Domestic transport		
In-store cost		
In-store cost per unit		

## G5 PRICE UNDERCUTTING

*Price undercutting is the extent to which the price of the imported product is lower than the price of the Zimbabwean product. The price should be compared at the same level of trade and with the same terms of condition of trade, normally the Zimbabwean ex-factory level compared to the landed cost of the imported product.*

G5.1 Provide the following information as regards the applicant's selling price per unit and the landed cost per unit of the imported product (*indicate separately for each country against which the allegation is lodged*).

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US\$/unit)	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
Applicant's company				
Other local producers				
Imports from				
-				
-				
-				
Undercutting per unit				
-				
-				
-				
Undercutting %				
-				
-				
-				

*Undercutting %: express the undercutting per unit as a percentage of your price. Indicate the level of trade and selling conditions of your product and of the imported product separately, i.e. ex-factory/delivered, payment terms, distributor/wholesaler/retailer.*

G5.2 Comment on the trends indicated by this information and substantiate how this factor is indicative of material injury. *(If the trends do not support your argument, you must provide other substantiating evidence as proof.)*

### G.6 MARKET SHARE

G6.1 Supply the following information, based on sales (and not on output) volume, for the past four years.

	2001	2002	2003	2004
Applicant's market share (%)				
Other local producers' market share (%)				
Total local producers' market share (%)				
Market share of alleged dumped imports by country				
-				
-				
Total market share of alleged dumped imports (%)				
Market share of other imports (%)				

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## G.7 MAGNITUDE OF THE MARGIN OF DUMPING

*Dumping margin* is defined as “the margin by which the normal value exceeds the export price after allowance has been made for any differences affecting price comparability”.

G7.1 Give the margin of dumping (in the currency of the exporter) and applicant’s calculations thereof separately per product model as follows:

Normal value Less adjustments	
Adjusted normal value Export price	
Margin of dumping	
Invoiced or constructed export price (without adjustments)	
Margin of dumping expressed as a percentage of the invoiced or constructed export price	

**Note:** *If the calculated margin of dumping is less than 2%,(section 24(3)a of the Regulations, the Commission will not initiate an investigation as a dumping margin of less than 2% is regarded as de minimis.*

G7.2 Indicate how the magnitude of the margin of dumping supports applicant’s allegation that dumping is causing material injury to the local industry.

## G.8 PRICES OF UNDUMPED PRODUCTS AVAILABLE IN LOCAL

G8.1 Indicate the prices of undumped products available in the market and the effect thereof on local industry prices.

	200 <sup>n-3</sup>	200 <sup>n-2</sup>	200 <sup>n-1</sup>	200 <sup>n</sup>
Applicant’s price				
Landed cost of product from countries not alleged to be dumping				
Total local producers’ market share (%)				
-				
-				
-				
-				

*Unsuppressed selling price* is defined as “the price at which the local industry would have been able to sell the like products in question in the absence of dumping, and can be determined with reference to –

- (a) the expected or required return of the local industry for the like or similar products; or
- (b) the profit margins of the industry for the like products before the entry of the dumped imports; or
- (c) the prices obtained for the like products by the industry directly before the entry of the dumped imports; or
- (d) any other reasonable basis.”









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(b) applicant's selling price;

(c) the price of the imported product.

G9.9 Indicate any other factors affecting sales or sales prices, including the state of the economy and the industry.

# COMPETITION AND TARIFF COMMISSION

## SECTION H: ANCILLARY SUPPORTING EVIDENCE

### Any Other Supporting Information/Details Excluded In The Form

H1. Provide any other evidence you wish to bring to the attention of the Commission.

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### Certification

H.2 The information submitted must be accompanied by the following certificate:

**"I the undersigned, certify that the information given above is complete and correct to the best of my knowledge and belief and that I have been authorised to represent**

\_\_\_\_\_"  
Company

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of authorised person

\_\_\_\_\_  
Name and title of authorised person (in print)

NB: HAVE YOU COMPLETED YOUR NON-CONFIDENTIAL SUBMISSION?

IN THE ABSENCE OF A PROPER NON-CONFIDENTIAL VERSION THE COMMISSION WILL NOT BE IN A POSITION TO REGARD YOUR COMPLAINT AS A PROPERLY DOCUMENTED APPLICATION AND NO INVESTIGATION CAN BE INITIATED.